## Efficient Capacity Investment and Joint Production Agreements in an Oligopolistic Electricity Market: The HidroAysén Joint Venture Project

Ricardo Raineri and Gonzalo Contreras
Departamento de Ingeniería Industrial y de Sistemas
Pontificia Universidad Católica de Chile
Casilla 306, Correo 22 Santiago – Chile
Phone. (56-2) 354-4272
Fax (56-2) 552-1608
Email rraineri@ing.puc.cl

## Abstract:

For a power market with the characteristics of the Chilean power supply industry, an integrated system with a System Operator (SO) with a vast authority to define the dispatch of the system, in this paper we develop a model to evaluate whether a joint power generator project between the two largest power generators can be judge as an anti-competitive strategy. Considering four investments technologies for power generation, hydro, coal, diesel, and for the joint venture an advantageous hydro technology which can only be build in a large scale (HidroAysén), we use an oligopolistic Cournot model and a Benevolent Social Planner, that minimizes the cost of electricity production and investment, both calibrated to Chilean power industry, to assess the efficiency of alternative investment strategies. We explore conditions whether the HidroAysén joint venture project of the two main power generators can be barred to be judge as an anti-competitive strategy. The Benevolent Social Planner optimal investment model suggests that the HidroAysén joint venture cannot be neglected as a social efficient investment or pro-competitive behavior on the part of the two largest power generators. Other result of the joint venture project are the benefits to consumers who should expect non increasing energy prices as a result of the advantageous hydro technology. We conclude that the fact of undertaking a joint production project with a low-cost technology by the two large agents does not mean an anticompetitive conduct.

## References:

- Arellano M.S. & Serra P., 2006. "Market Power in Price Regulated Power Industries". CEA, DII, Universidad de Chile.
- Arellano M.S.,. 2004. "Market Power in Mixed Hydro-Thermal Electric Systems", DII U. de Chile
- Boiteux M., 1960. "Peak load-pricing", Journal of Business, 33: 157-179.
- Borenstein, S., Bushnell, J., & Stoft, S. (1997). The competitive effects of transmission capacity in a deregulated electricity industry. National Bureau of Economic Research, Inc.
- Chen Z. y Ross T.W. 2000. "Strategic Alliances, Shared Facilities, and Entry Deterrence", The Rand Journal of Economics, Vol. 31, No 2, pp. 326-344.
- Comisión Unión Europea, 2004 "Directrices sobre la evaluación de las concentraciones horizontales con arreglo al Reglamento del Consejo sobre el

- control de las concentraciones entre empresas", Diario Oficial de la Unión Europea. C 31, pg. 5-15
- Diewert & Erwin, 1985. "Transfer Pricing and Economic Efficiency". En Alan Rugman y Lorraine Eden, Editores. "Multinationals and Transfer Pricing. London and New York: Croom Helm and St. Martins Press", pg. 47.
- Energy Information Administration, U.S. Department of Energy. (2007). International energy outlook No. DOE/EIA-0484(2007)) Retrieved from http://www.eia.doe.gov/oiaf/ieo/index.html
- Federal Trade Commission & U.S. Department of Justice, 2000 "Antitrust Guidelines for Collaboration Among Competitors", pg. 5, 9, 13.
- Fiscalía Nacional Económica de Chile, 2006. "Guía Interna para el Análisis de Operaciones de Concentración Horizontales".
- Hirshleifer J., 1956. "On the economics of transfer pricing", Journal of Business, Vol. 29, N° 3, pg. 172-184.
- IEE Power Engineering Review. (1997). World energy consumption. IEE Power Engineering Review, August
- Lipsky A.B. y Sidak J.G., 1999. "Essential Facilities", Stanford Law Review. Vol. 51, pg. 1187-12-49.
- Park, J.H. 1997. Strategic Airline Alliance Modelling and Empirical Analysis.
   Ph.D. thesis, Faculty of Commerce and Business Administration, University of British Columbia.
- Shapiro, C. & Willig, R.D., 1990. "On the Antitrust Treatment of Production Joint Ventures", en Journal of Economic Perspectives, Vol. 4, N° 3, pg. 113-130.
- Shor M. & Chen H., 2006. "Decentralization, Transfer Pricing and Collusion", Working Paper Vanderbilt University.
- U.S. Department of Justice & Federal Trade Commission U.S.,1992. "Horizontal Merger Guidelines".
- U.S. Supreme Court, 1912. "United States v/s Terminal Rail Association of St. Louis", U.S. Supreme Court, U.S. v. Terminal Railroad Association of St. Louis, U.S. 383. 224 U.S. 383. No. 386.
- Whish R., 2003. "Competition Law", 5<sup>a</sup> Ed., Ed. Lexis-Nexis, Londres, pg. 669.
- Williamson, O., 1968. "Economies as an Antitrust Defense: The Welfare Tradeoffs", American Economic Review, Vol. 58, No. 1, pp. 18-36.
- Yoshino, M. Y., & Rangan, U. S. (1995). Strategic alliances: An entrepreneurial approach to globalization. Boston, Mass.: Harvard Business School Press.