The economics of solar photovoltaic (PV) energy

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## Abstract

From virtually no installations in 1990, the solar PV industry rested on a formidable 177 GW of installed capacity worldwide by the end of 2014 (IEA 2014). It is widely accepted, and indeed true, that costs of solar technology have considerably declined simultaneously with this expeditious installation growth rate. Learning and expanding supply chains, buoyed by policy support, allowed for such a cost drop to occur.

From a cost perspective, power generation technologies, whether conventional of renewable, can generally be analyzed using the concept of the capital costs, also known as CAPEX. CAPEX includes turn-key costs or overnight costs, refer to the upfront costs required to build the generation plant assuming the plant can be built overnight. We consider the cost structure of any PV system comprises mainly two components: (i) the module, which converts sunlight to electricity, and (ii) the balance of systems (BOS) costs, which is an all-encompassing term representing whatever else is needed for the solar system to be erected and functional including, inverter(s), mounts, cables, bolts, labor, permitting, grid connection, etc. Due to economies of scale, the costs, in dollars per watt, vary with the size of the solar facility which may be residential (2kW – 10kW), commercial (10kW – 500KW), or utility (~1MW and above).

The aim of the paper is to compute and estimate the learning rate (LR) for PV. The paper offers three novel contributions. First, the LR is computed for both CAPEX and BOS. Second, the LR analysis is country specific for a large number of countries, exploiting a new data base (Amro El Shurafa et al 2016). Third, the paper investigates the change in the learning rate after the 2008 crisis, finding some new structural determinants.

Relying on selling prices of modules to be the cursor for cost trends in the solar PV industry did not happen coincidentally. Modules can essentially be treated as a commodity, and several organizations worldwide follow and publish their spot prices on a regular basis – much like the oil price. As such, monitoring the module price evolution gives a global picture on how the industry is progressing.

The same does not immediately apply to the BOS. Unlike modules, regional specificities associated with the BOS like tax rates and labor wages for example, impede formulating a global norm for the BOS and an associated global learning curve. The different CAPEX values prevailing in each country are mainly due to the variation in BOS, not in module costs. Each country has unique circumstances, and because renewable targets vary across countries, it is expected the BOS costs would evolve differently between countries as well. In other words, when trying to forecast what system costs would be in a certain country, projecting how the cost of modules would develop globally and how the BOS costs would develop regionally should be carried out in parallel.

As mentioned, the module price developments have received significant research attention. However, the BOS segment did not receive the same attention. As the prices of modules have gone down at a faster rate compared to BOS, the BOS is currently responsible for a larger share of CAPEX compared to the module (CIEP 2015). The latter observation warrants a detailed study of the evolution of the BOS globally. In this paper, we deduce, econometrically, learning rates for the BOS component for nearly 20 countries with the aid of an extensive data set. Such analysis enables us to classify which countries have succeeded in reducing the BOS more effectively, and will consequently aid in identifying best practices that can potentially be exported to other countries.

The learning curve of modules has been determined by the evolution of the average selling price (ASP), or spot prices, as seen in Figure 1. The module industry followed an LC of approximately 80%, or a 20% progress ratio.



**Figure 1.** The learning curve of the solar PV module. Source: KAPSARC based on data from BNEF.

Although the costs of solar cells have fallen precipitously and followed an 80% learning curve, BOS costs have not declined as fast and today remarkably represent the majority of the capital costs for this form of renewable energy. Costs associated with BOS include: land acquisition, site preparation and civil works, mounting structures, cables, legal costs, permitting, zoning, grid connection, charge control devices, labor, taxes, profits, marketing, etc. Formal definitions of BOS vary but generally refer to the costs required to erect a solar system with the exception of modules and inverters (Fraunhofer 2015), which is the definition we adopt in this paper.

According to industrial reports from the United States, BOS had become the majority of capital costs according to Green Tech Media (GTM, 2012). Similar trends are also found in Germany as shown in Figure 2 below.



**Figure 2.** Shares of modules and BOS (including inverter) of the average price for rooftop solar systems in Germany. Note how the BOS is becoming increasingly responsible for a larger share of capital costs. Source: KAPSARC based on data from Fraunhofer ISE 2015.

We estimate the Learning Rate, which can also be referred to as The Learning Curve (LC) or The Experience Curve, with the following mathematical form:

$$C_Q = C_1 \cdot Q^{-\beta} \tag{1}$$

where  $C_Q$  is the cost of producing the *Q*-th unit,  $C_1$  is the cost of producing the first unit, *Q* is the quantity produced, and  $\beta$  is the learning parameter.

Conclusions and policy implications will follow.

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