Electricity Market Design Experiences and Issues in the Nordic Countries

Lars Bergman
Stockholm School of Economics
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The Nordic Electricity Market

- Annual electricity consumption around 390 TWh
- High (Finland and Sweden) and very high (Norway) per capita consumption of electricity
- Hydropower close to 100% of generation in Norway and around 40% in the Nordic area
- C4 around 0.5 for the Nordic market but much higher for the national markets, particularly in Sweden
- Some foreign ownership in Sweden, but not in the other Nordic countries

Restructuring and market institutions

- The national electricity markets restructured between 1996 and 2000
- No border tariffs and a common power exchange,
 Nord Pool
- Nord Pool operates both spot and financial (futures/forward) markets
- National TSO:s responsible for system operation and the operation of real-time balancing markets

Key design features 1

- Competition in generation
- Regulated TPA to the transmission and distribution network
- Full market opening and retail competition
 - Legal separation between distribution and retailing in Sweden and Finland
 - Accounting and management separation between distribution and retailing in Norway

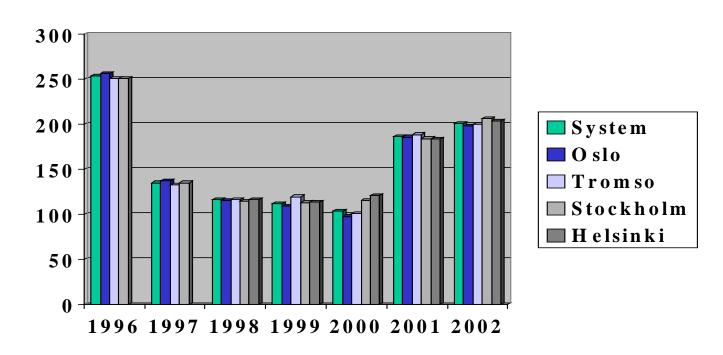
Key design features 2

- Point-of-connection transmission tariffs
 - Transmission prices independent of distance between sellers and buyers
- Congestion management rules
 - Each country is a "price area"
 - Norway divided into several "price areas"
 - Counter-trade in Sweden and Finland
- Capacity payments
 - In Norway the TSO buys options to use peak capacity
 - In Sweden the TSO pays the power companies to keep a certain amount of reserve capacity

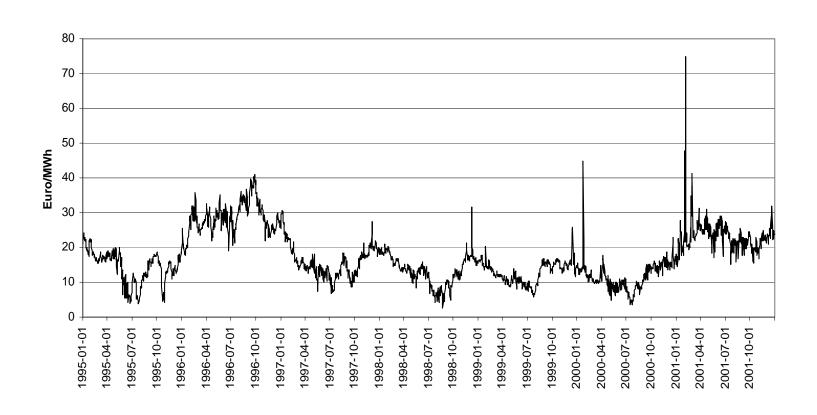
Major experiences

- The lights are still on
 - But load close to capacity limits in January 2001
- Pre-tax electricity prices fell until 2002
 - But have increased in 2003
- Power industry productivity has increased
 - But around 4 000 MW of reserve capacity mothballed
- Significant restructuring of the power industry
 - Increasing integration of generation and retailing in Sweden

Elspot system and area prices (NOK/MWh)



Nord Pool system prices 1995-2001



Wholesale prices

- Significant variations in annual average prices
 - Primarily reflecting hydropower supply variations
- Average area prices do not differ significantly
 - Indicates that the wholesale market is well integrated
- Except for short term price spikes no obvious signs of market power 1996-2002

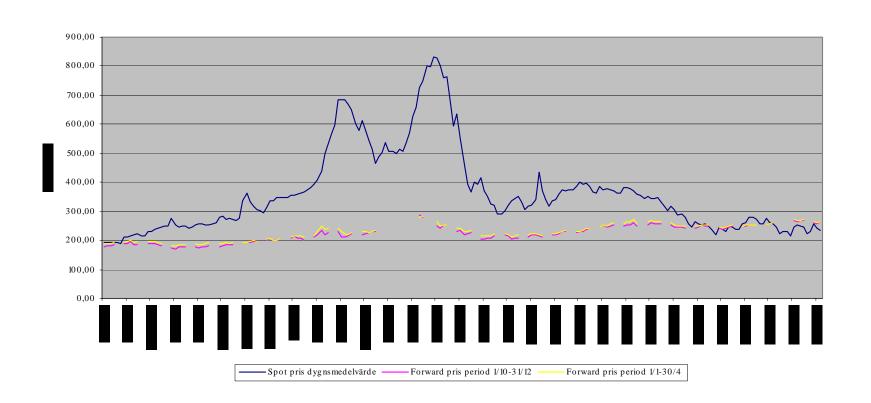
Autumn 2002 – spring 2003 (1)

- The summer and autumn 2002 was extremely dry both in Norway and Sweden
- As a result stored water reached the lowest level in 50 years
- In view of uncertainty about winter temperatures and precipitation power companies held back hydropower generation

Autumn 2002 – spring 2003 (2)

- As a result spot prices reached and remained at very high levels:
 - Above 65 €MWh from early December to late
 January
 - Between 95 and 115 €MWh from late December to early January
- But 2-year forward prices were not significantly affected

Spot and forward prices October 2002 – April 2003



Observations

- The extremely high spot market prices did not create severe financial problems
 - Retail customers in Sweden to a large extent have fixed-price contracts, but less so in Norway
 - Generators, retailers and industrial customers were well hedged by financial contracts (forwards and futures)
- But the limited impact of high spot prices on consumer prices made demand very inelastic to spot market prices

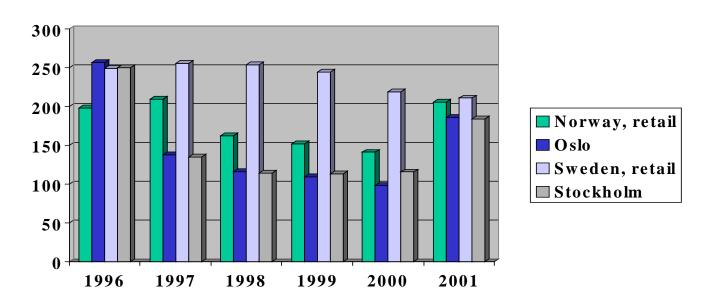
Two issues for future investigation

- Was the reduced hydropower generation 2002-2003
 - Efficient precaution in view of major uncertainties?
 - Exercise of market power?
- Fixed-price customers paid less than 30 €MWh when the spot was above 65 €MWh
 - How should retail contracts be designed in order to hedge price risks as well as to induce customers to react on spot price variations?

Market integration

- The wholesale market well integrated
 - "The law of one price" applies a significant share of the time (with 2000 as the majors exception)
- But the retail markets not integrated
 - Prices differ significantly between the countries
 - Most retailers operate only on their home market

Retail and wholesale prices (NOK/MWh)



Why are retail prices so high in Sweden?

- 1996-2000: Free choice of supplier only for customers with real-time metering (high "switching costs")
- Increasing concentration in the Swedish retail market
 - To some extent reflecting economies of vertical integration of generation and retailing (made possible by the legal separation of distribution and retailing)

Emerging problems?

- "Too" low short-term elasticity of demand with respect to the spot market price
 - Excessive price volatility
 - Inefficient consumtion
- Market power in the retail market
- Inefficient or insufficient provision of peakload capacity