

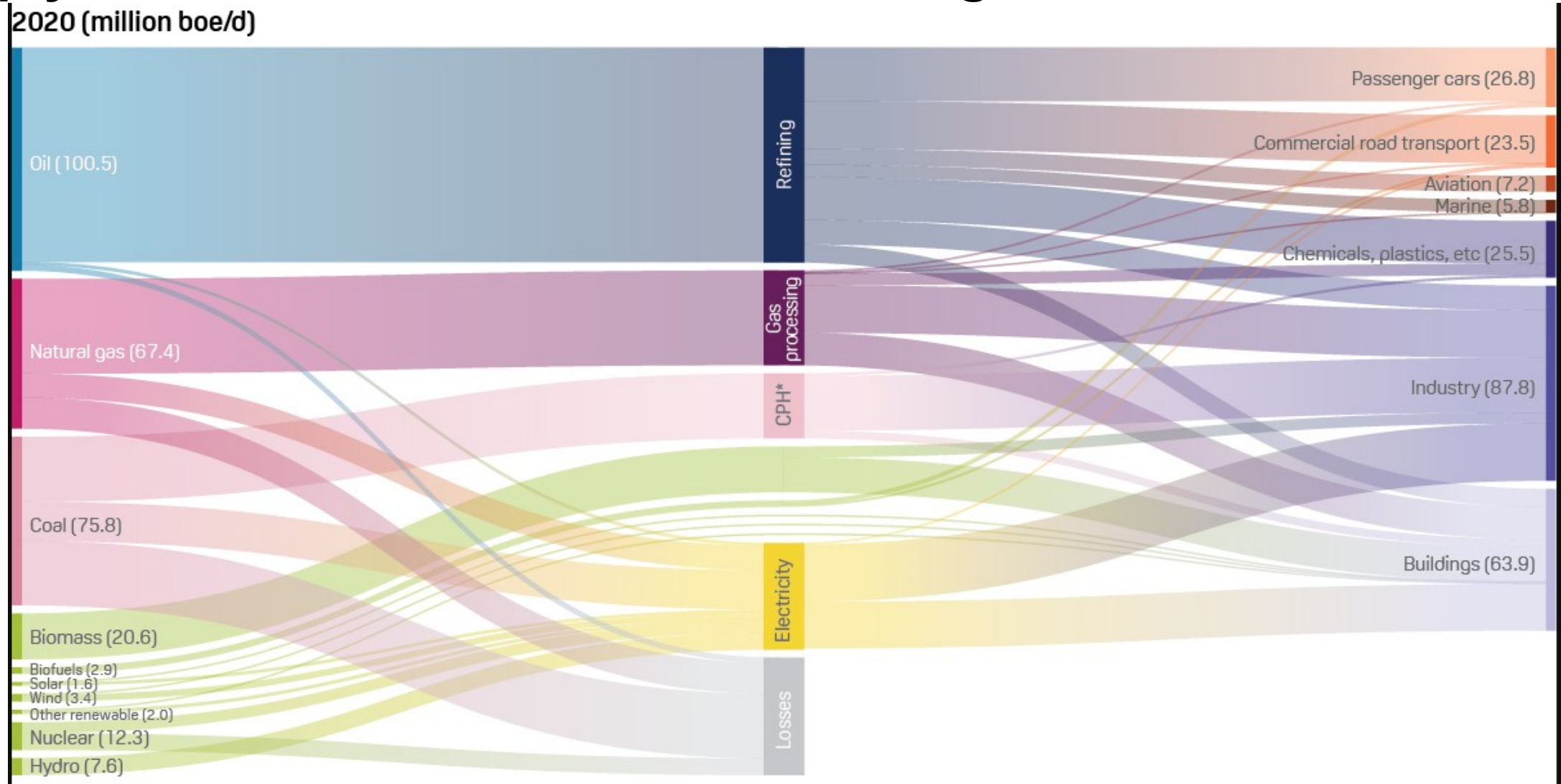
# Heavy Duty Trucking

*Are Alternative Fuels in Mirror Closer Than They Appear?*

June 17<sup>th</sup>, 2020

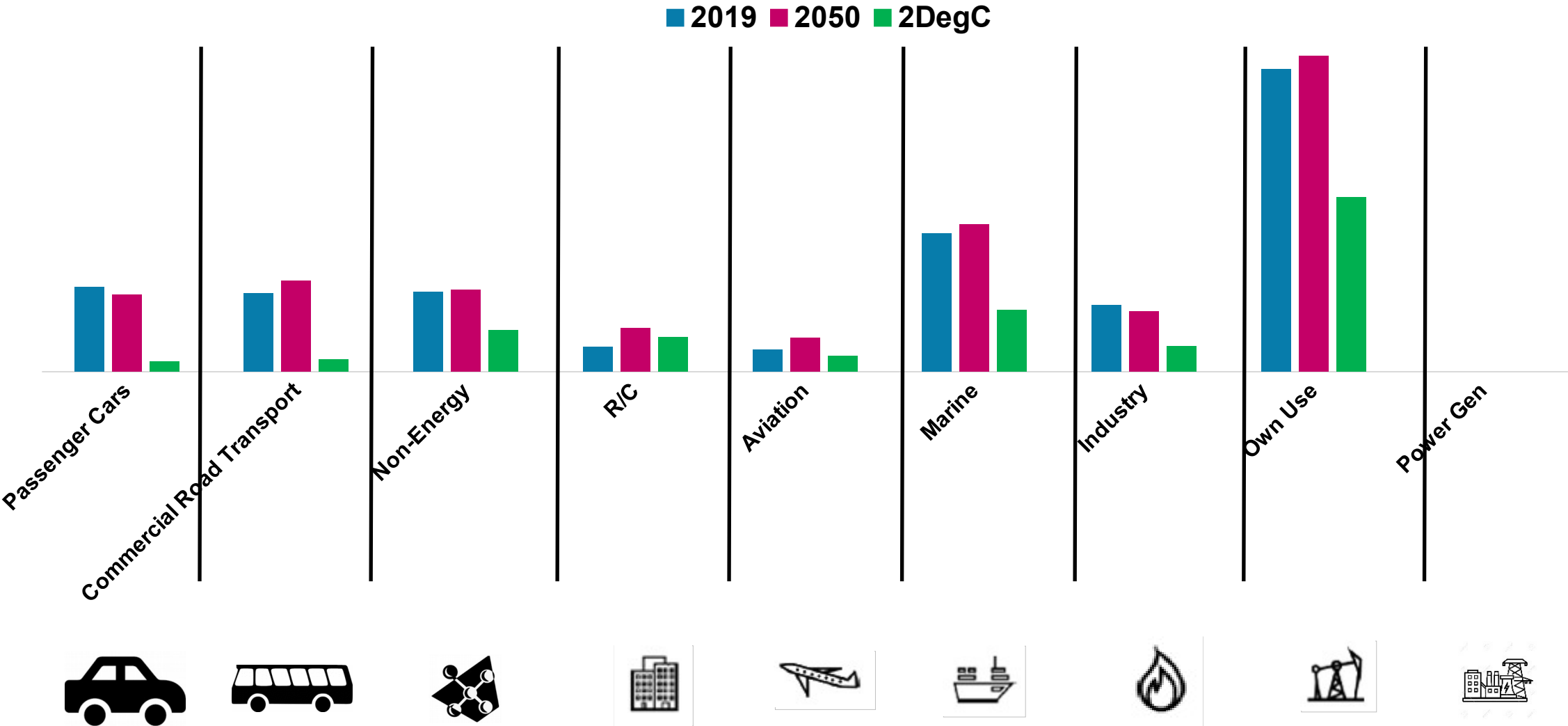


# Energy Transitions: as of 2020 around 80% of total energy supply comes from three fossil fuels: oil, gas and coal



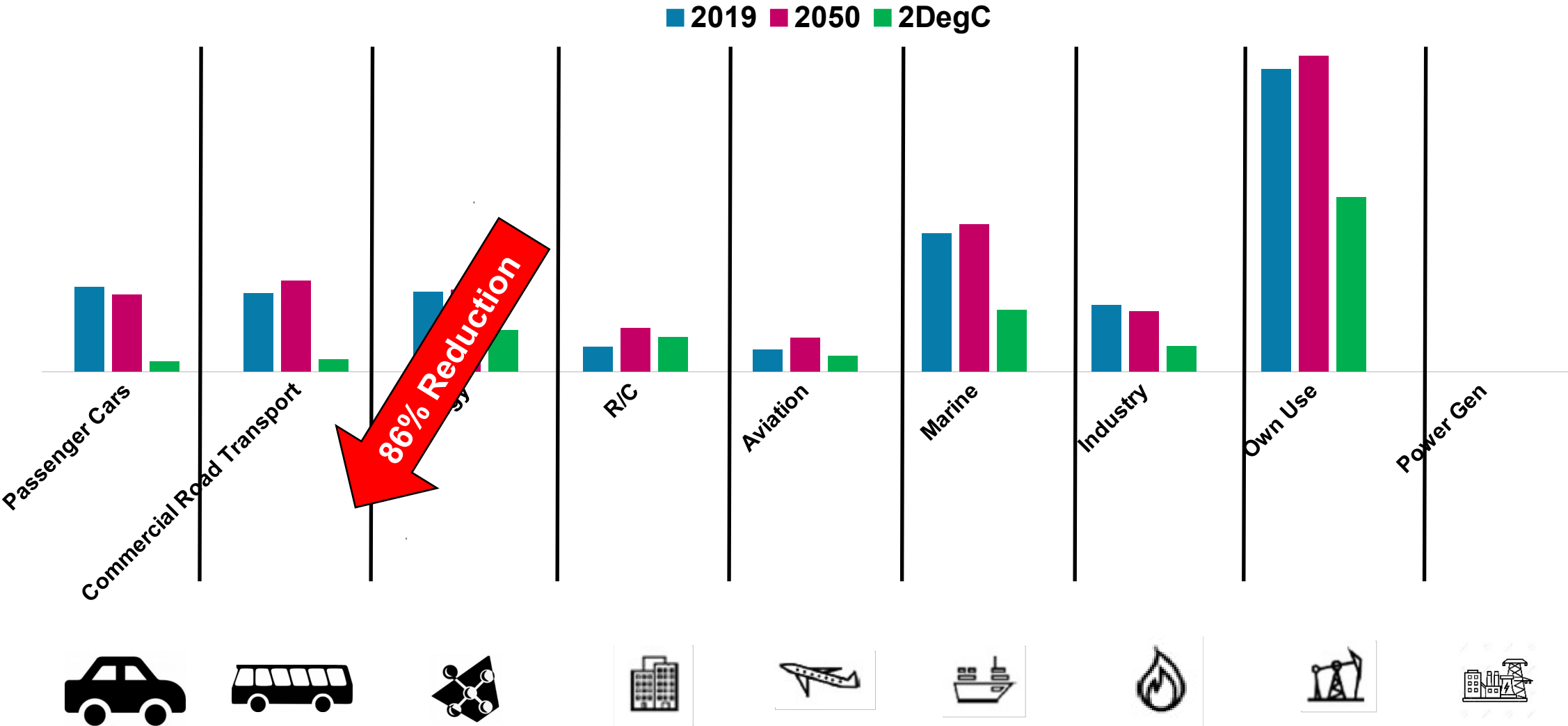
# Required CO<sub>2</sub> emission reductions for 2 Degrees Scenario

*Some sectors are easier than others*

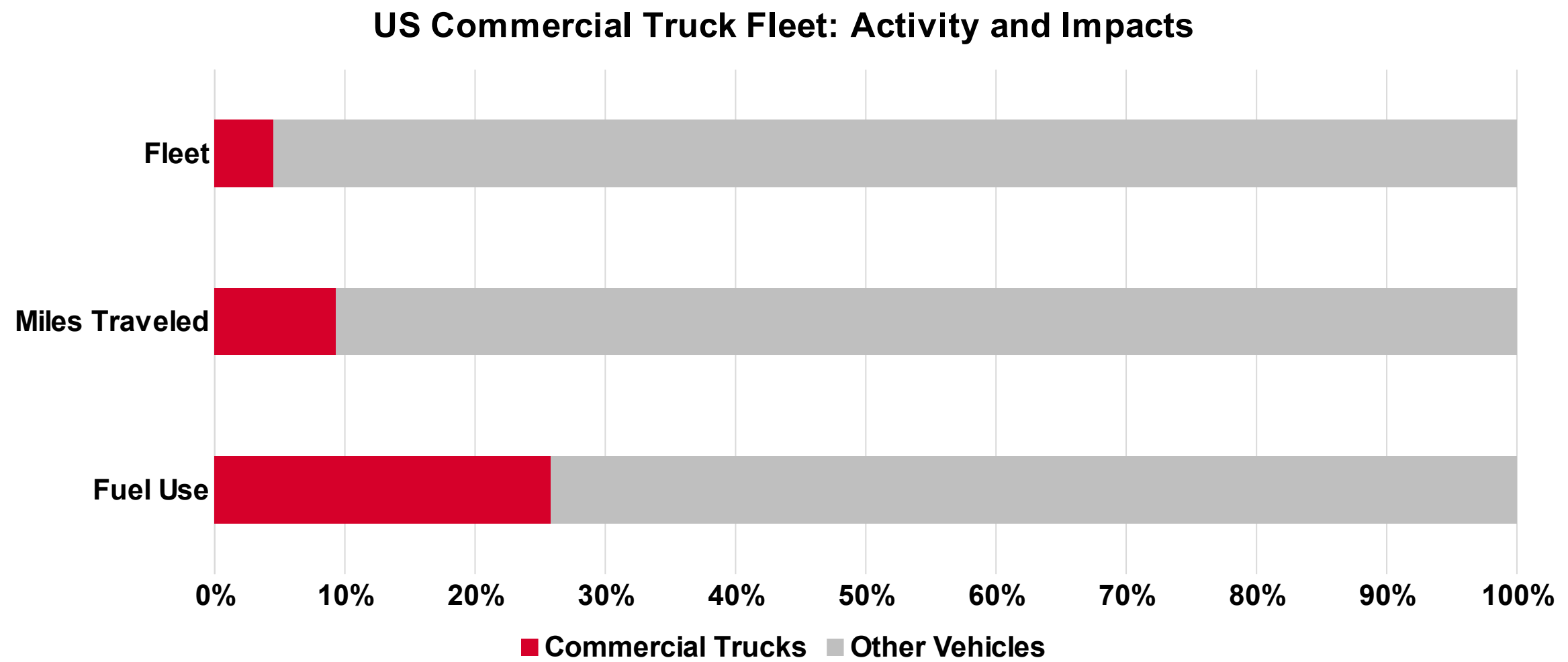


# Required CO<sub>2</sub> emission reductions for 2 Degrees Scenario

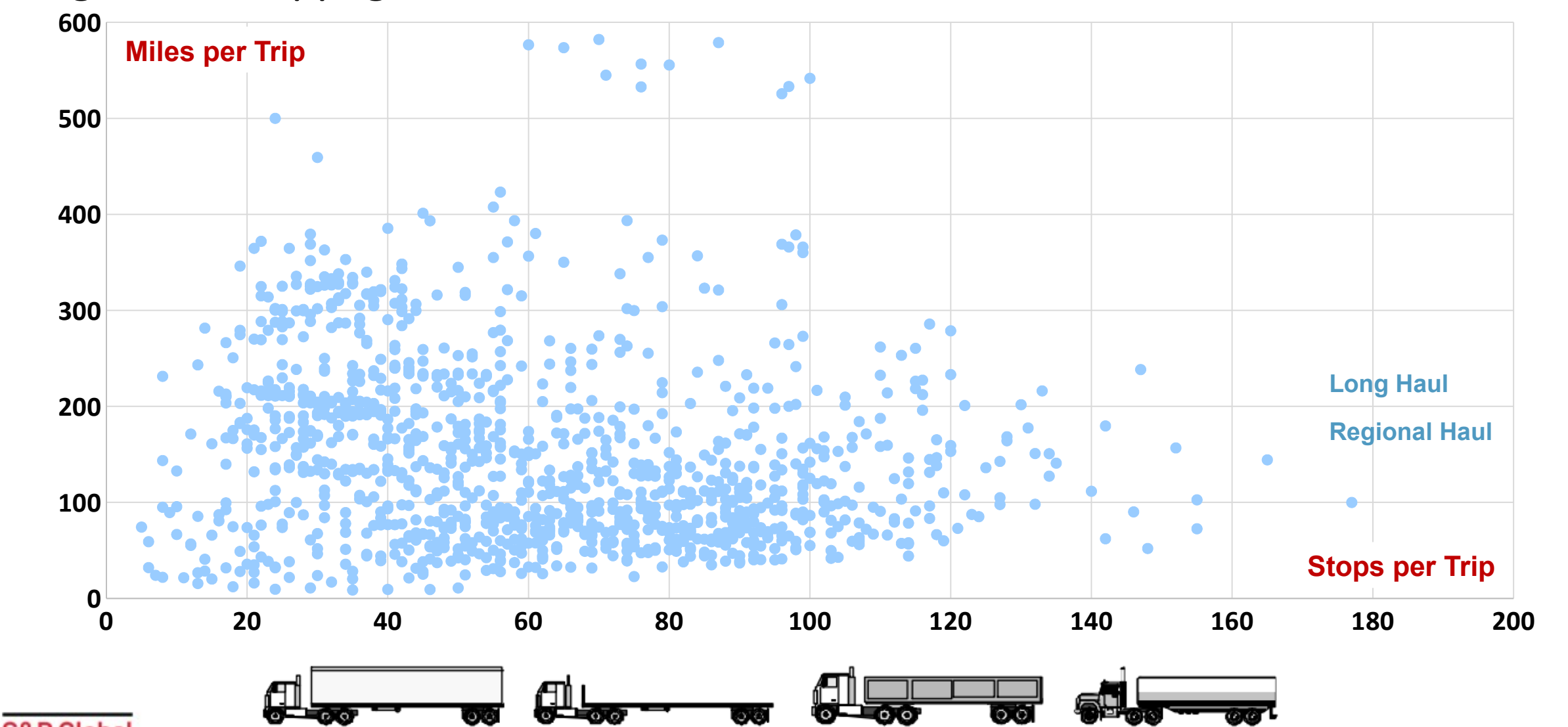
*Some sectors are easier than others*



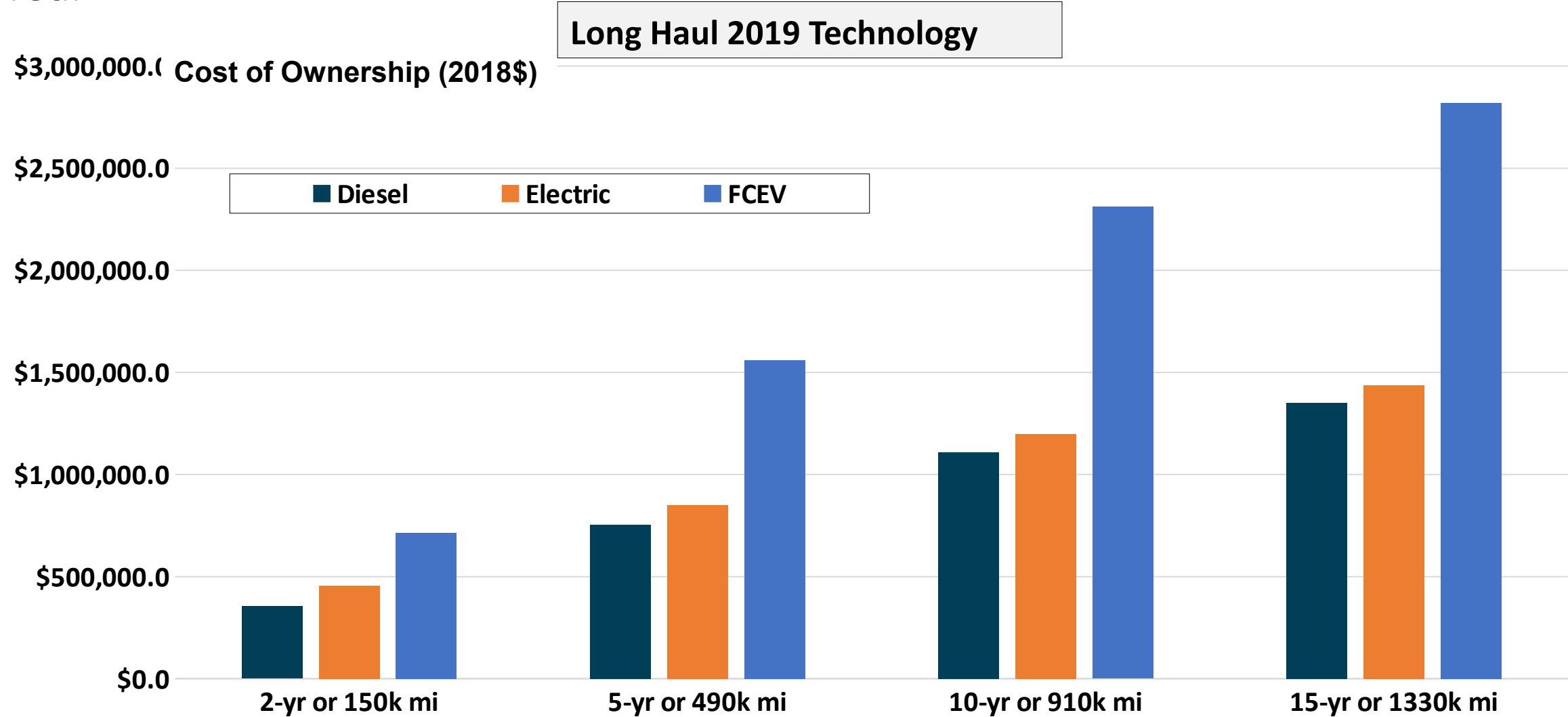
# Commercial trucks have an outsized impact on US fuel use



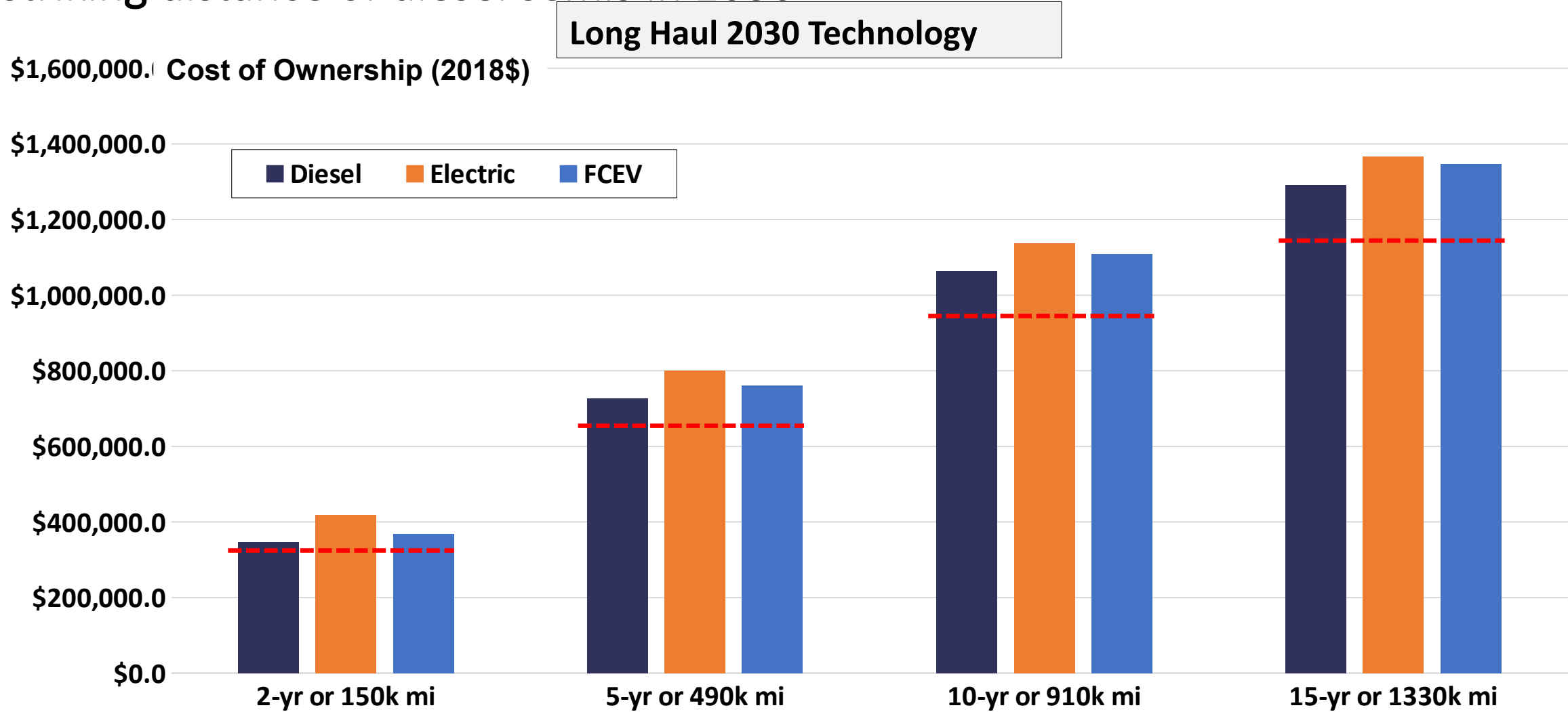
# Class 8 Semi Trucks Have A Wide Spectrum of Duty Cycles, Ranging in both Trip Length and Stoppage



# Long Haul Semi Truck (2019) Cost of Ownership Assuming 85,000 Miles per Year

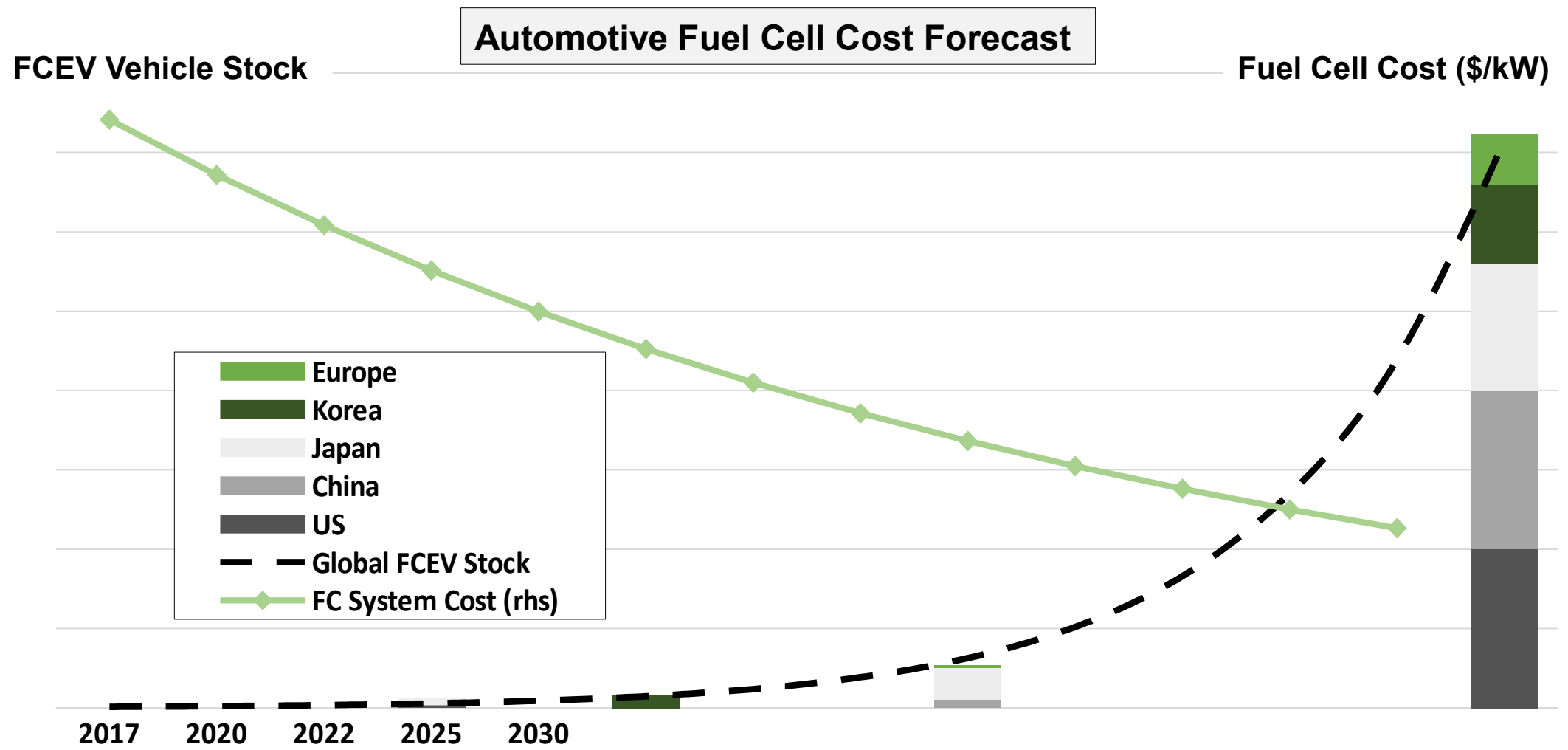


# Long haul semi truck total cost of ownership shows hydrogen well within striking distance of diesel semis in 2030

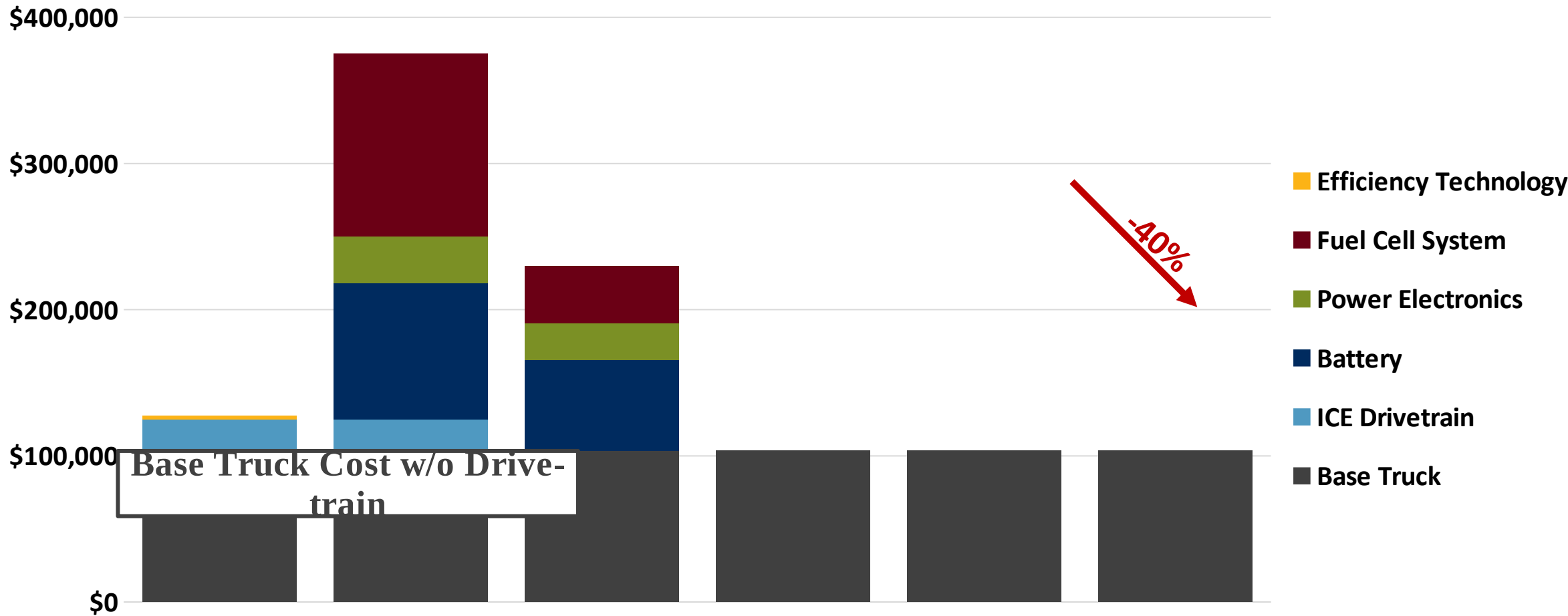




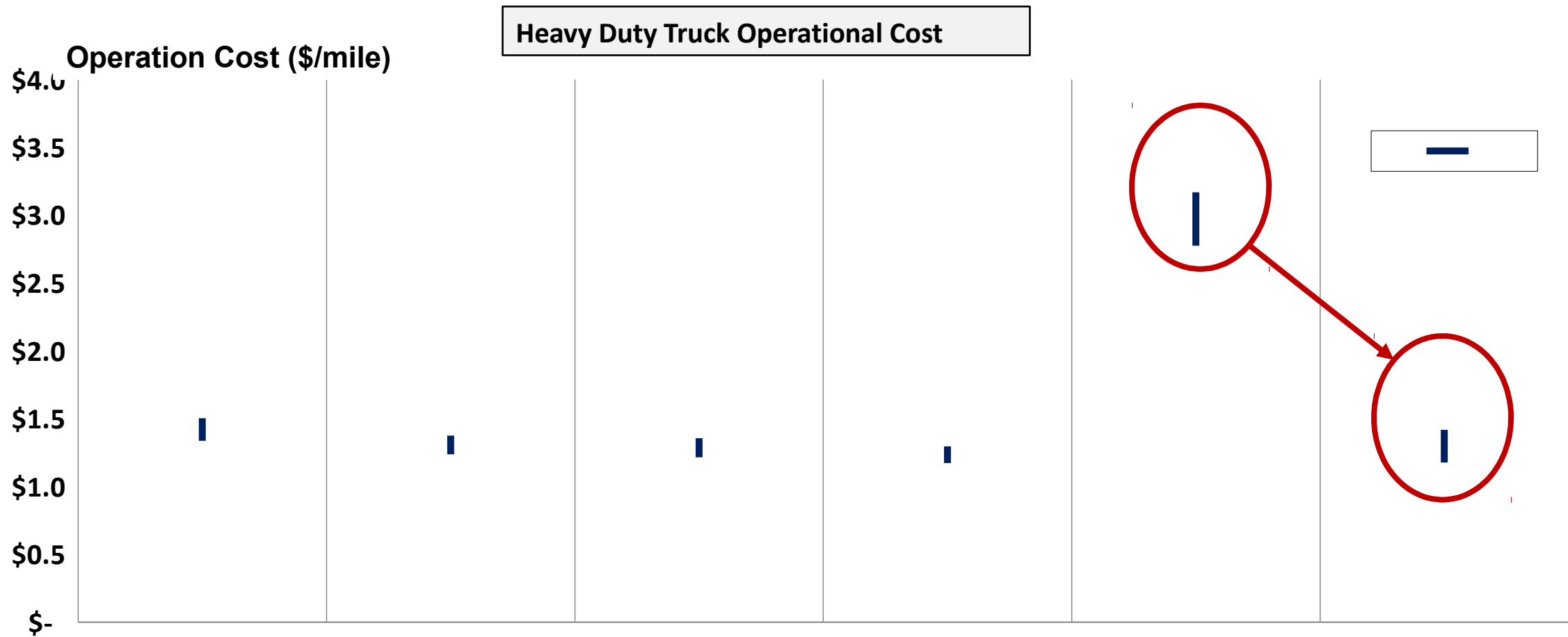
Fuel cell costs can be expected to decline significantly with economies of scale if country level commitments are realized



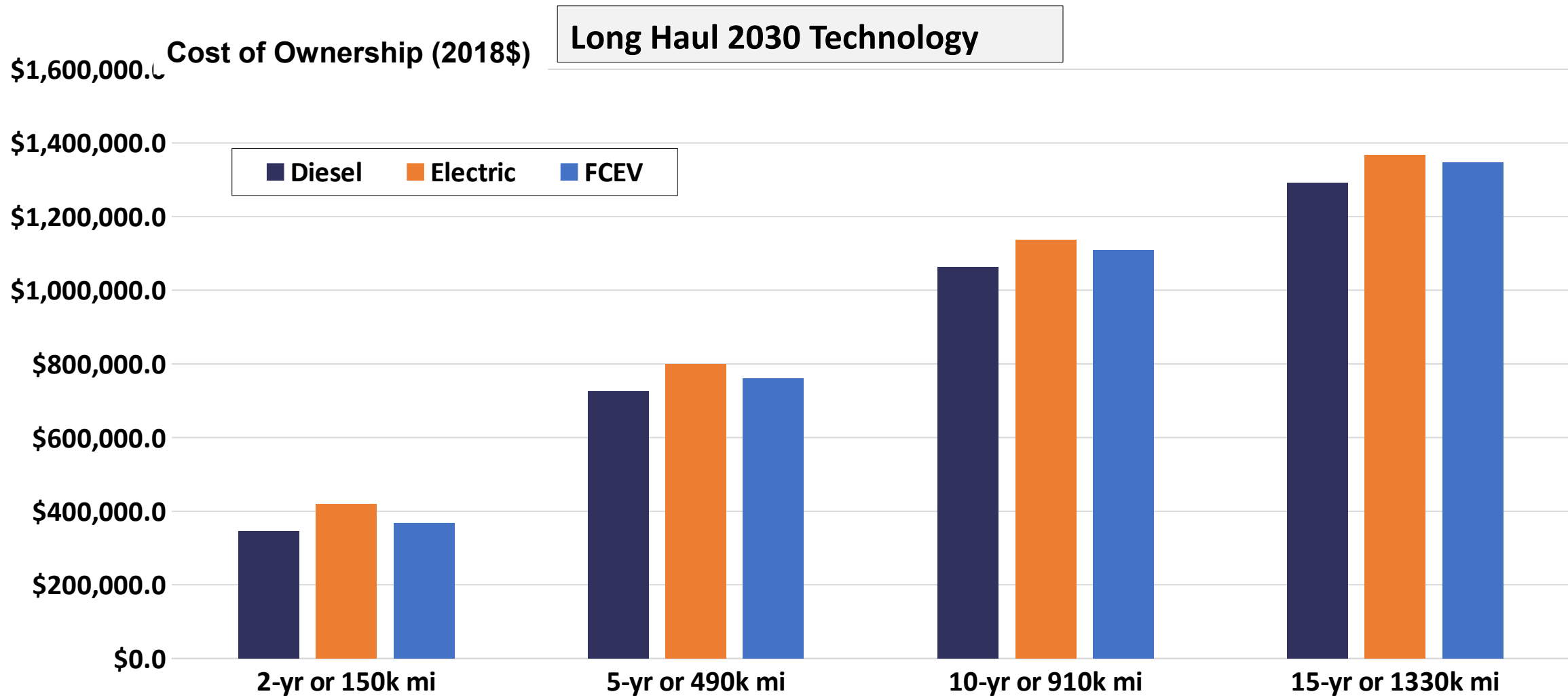
# Scale in automotive fuel cell production would put significant downward pressure on hydrogen semi truck purchase cost



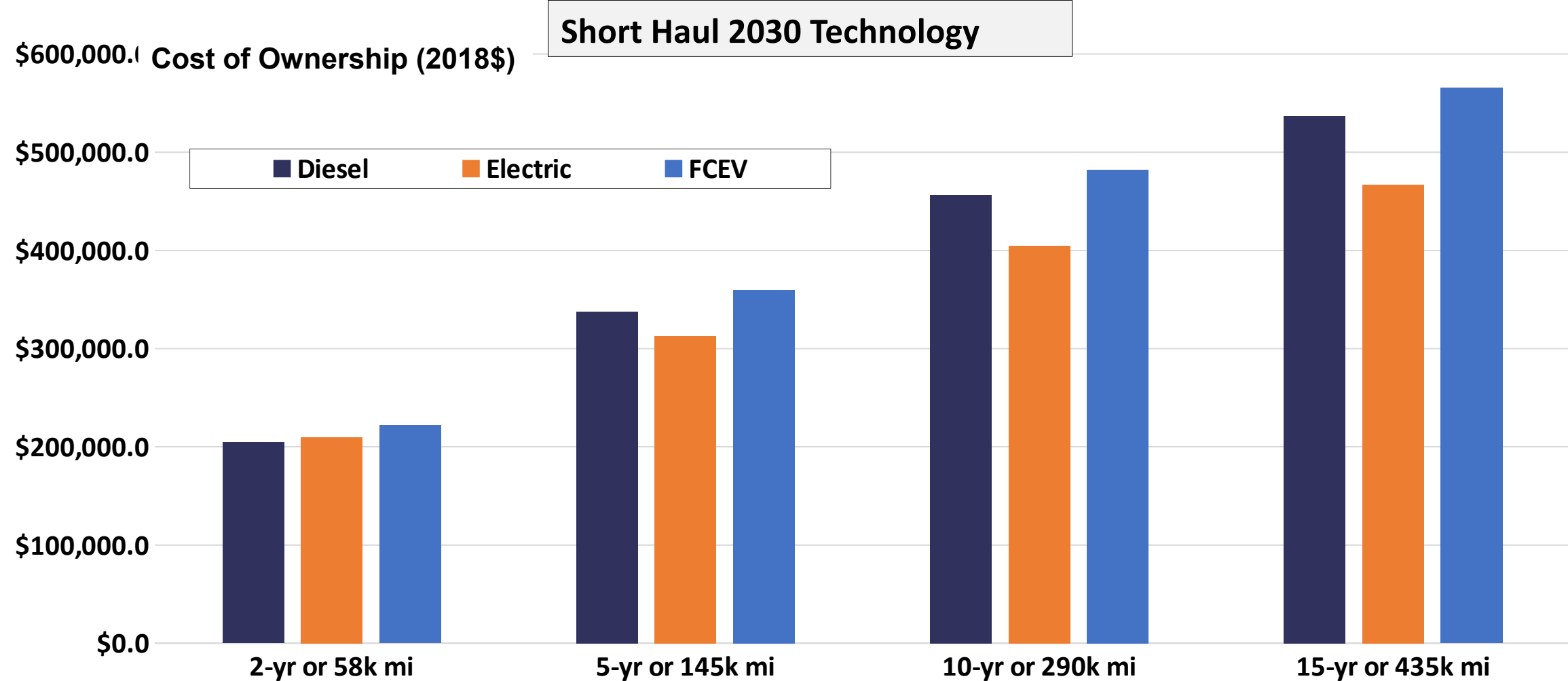
# Operational costs have outsized impact on economics of fuel switching in high-mileage heavy duty trucking



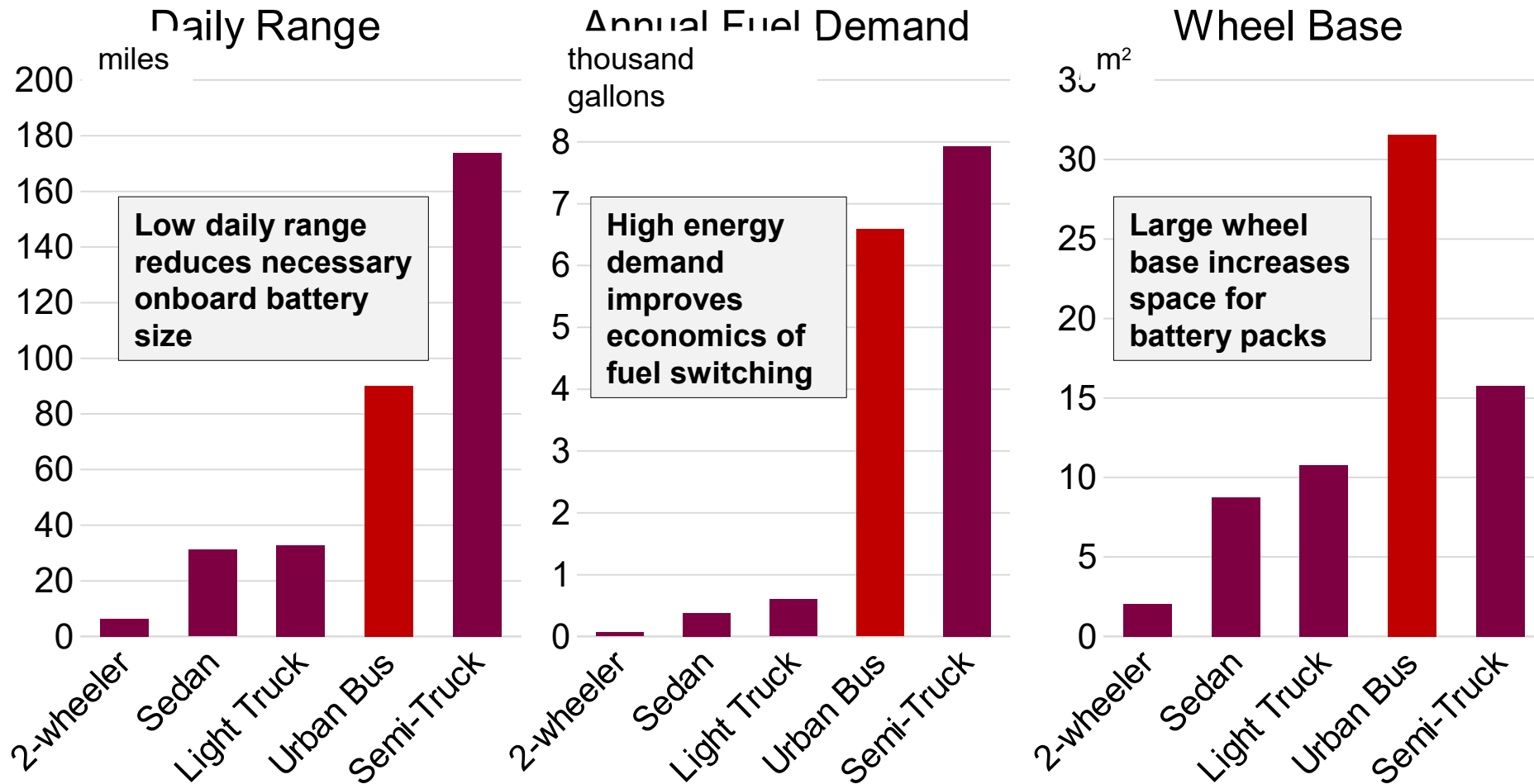
# Long haul semi truck total cost of ownership shows hydrogen well within striking distance of diesel semis in 2030



# Reduced range requirements of regional short-haul semis deemphasize necessary on-board battery capacity



# Why buses? Low Range, High Energy Demand, and Large Wheel Base Make Urban Buses an Ideal Candidate for Electrification



- **Fixed and predictable routes**
- **Return to recharging facilities overnight**
- **Target for subsidy/gov't financing**
- **Start-stop usage ideal for regenerative braking and idling**
- **Provides highest benefits to air quality due to proximity to population**

# Conclusion

## Fuel Cell Electric Truck

- Light weight fuel is suitable for long haul application
- High vehicle purchase price and mediocre fuel economy are barriers to shortterm adoption
- Cost reductions in H<sub>2</sub> fuel from:
  - Development of cross-commodity hydrogen markets
  - Investment in multi-access H<sub>2</sub> transportation infrastructure

## Battery Electric Truck

- Extremely high fuel economy reduces operating costs
- Battery costs have shown significant declines, reducing purchase price premium vs diesel
- Battery weight remains key barrier, tipping economics towards short haul applications